

Real Estate Investment Associate

Hernandez Development Services is a full-service commercial property Developer, with over 20 years of experience, based out of Fort Lauderdale, Florida. We specialize in Self-Storage, Industrial and Commercial properties in Florida and other Southeast and Midwest states.

SUMMARY

This position will provide market research, assist in Site Selection, assist in Financial Modeling, and general development and acquisition support and analysis. It supports the local Development Office in Ft. Lauderdale.

ESSENTIAL DUTIES AND RESPONSIBILITIES

- Assist in the evaluation of both the feasibility and profitability of real estate investment opportunities.
- Assist in evaluating project feasibility, including proforma creation and ARGUS and/or similar analytical tools.
- Performs preliminary due diligence as required.
- Assist in assembling and producing project approval packages for presentation.
- Maintain on-going current market knowledge.
- Track the top major national merchants operating in Midwest and Southwest states.
- Identify voids throughout Midwest and Southwest for development opportunities (i.e., self-storage, retail or build to suits).
- Maintain and develop a contact list of property owners and joint venture development partners.
- Travel potential if needed to site in Midwest and Southwest of US.

QUALIFICATION REQUIREMENTS

Education and Experience:

- Minimum of a bachelor's degree in Real Estate, Economics or Finance. Graduate degree preferred.
- Minimum of 2 years industry experience in Real Estate related fields such as Development, Brokerage, Planning, or Finance.
- Leasing or Tenant Rep background, &/or knowledge of local RE markets a plus.

Attributes:

- High initiative and proactive.
- Collaborative and a team player.
- Highly organized with attention to details.
- Excellent computer skills (MS Office), including excel proficiency.
- Knowledge of ARGUS and/or similar analytical tools.
- Strong work ethic and desire to produce a high-quality work product.
- Quick learner.